

Agility It's Just Good Business (an aspirational call to action) © WisconsinAgility.com 2

Have you heard of Project Aristotle?

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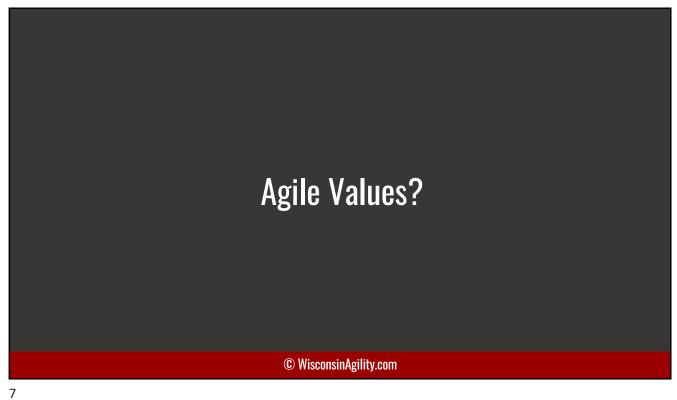
How about Psychological Safety?

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How about an Agile Mindset?

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What do you think an executive would say if you told them, "you just have to have mindset man".

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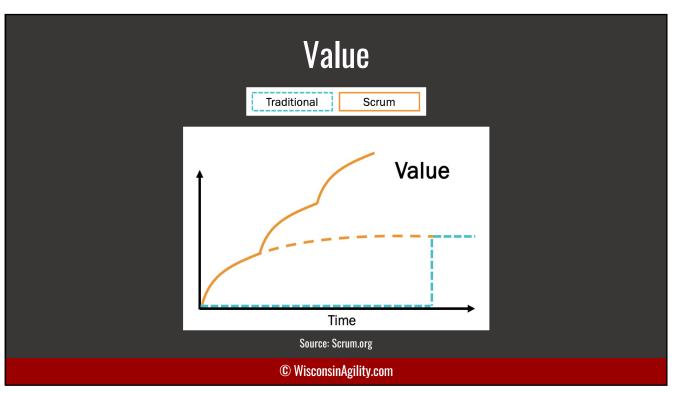
What is it that organizational leaders want?

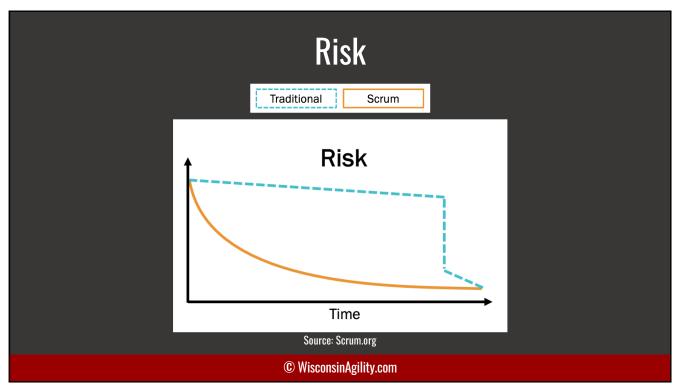
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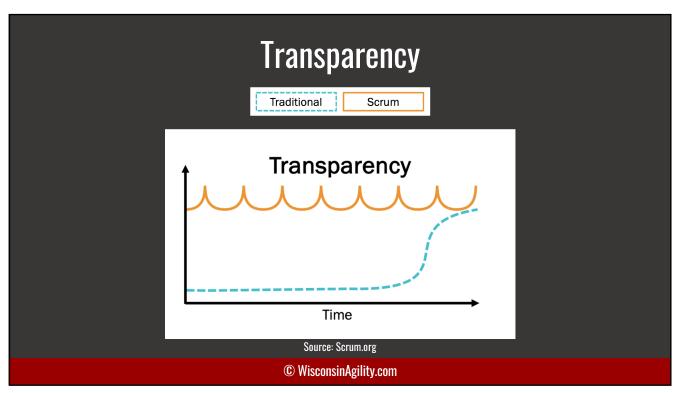
What if you could give them those things?

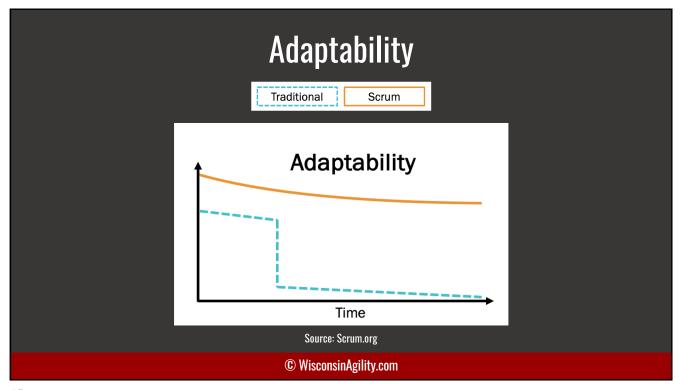
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Mid-size organization paying moderate salaries.

\$100,000 per team member

10 team members

1.4 fully loaded factor (benefits)

\$100,000*10*1.4=\$1.4 million annually

2 week sprints

\$1.4m / 26 = approximately \$54k - we will round down and be even more generous in this example. \$50k per sprint.

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Now, let's say, you have 10 teams at \$50k per sprint, and you only release each quarter.

10 Teams * \$50k * 6 Sprints = **\$3 million investment**

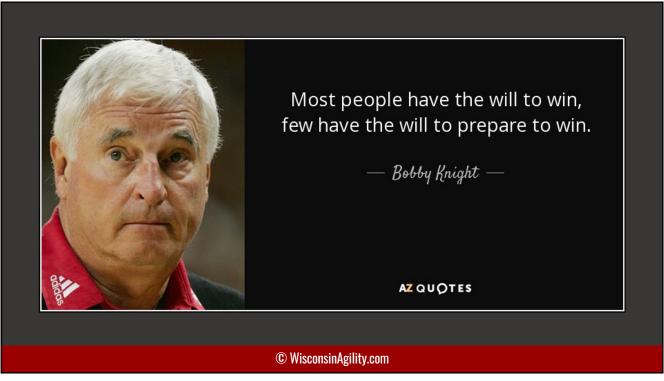
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This is NOT good business. It's hardly sustainable.



The key is not the will to win. Everybody has that. It is the will to prepare to win that is important. - Bobby Knight

How do you prepare to win in knowledge work?

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Define value and what is your strategy

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What are your teams aligned around today?

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Team aligned around delivering value

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What prevents you from delivering often today?

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Track dependencies and remove them!

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Don't focus on efficiency of individuals, focus on efficiency of flow of value.

Effectiveness - Deliver often and validate results.

Everything on your Product Backlog is an assumption until you release it and validate it is valuable.

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Questions!

